

Donorl Sample University of California Department of Political Science 1234 Some Drive Berkeley CA 94720-0001

Dear Donor1,

You know the importance of our forests for our climate, for wildlife, for water—and you know the increasing threats they face.

Pressure from development is growing, and a changing climate is further stressing our fragmented forests. As we've all seen, wildfire season is getting longer. Fires are more and more devastating, further threatening people and wildlife, air and water quality.

But PFT's work is based on this: how we manage the forests unlocks their power of renewal and restores them to be more resilient, healthier, and more carbon-rich. Forests are among the most cost-effective—and effective—ways to remove polluting carbon dioxide from the atmosphere, store it safely as carbon, and help us adapt to a changing climate. In fact, our temperate forests of home, in Washington, Oregon, and California, include the safest and most effective carbon sinks in the world. Forests are vital pieces to solving the climate challenge. They have the ability to meet 30% of our goals by 2030—for just 3% of the cost.

Your generous support of Pacific Forest Trust helps give forest landowners a choice. We know they take their stewardship of the land seriously. They want to do the right thing for our climate, wildlife, and water. They also want their forests to stay forests. But economic pressures can force them into short-term-focused decisions to sell their lands or liquidate their timber resources. Our work in the "radical middle" partnering with landowners to protect their working forests helps rural communities, our water supply, and vulnerable wildlife from owls to wolves to salmon.

PFT has led the fight to ensure that forests are a major—and growing—part of climate policy in California, from ensuring forests were the initial offsets under cap and trade, to developing carbon emissions reductions protocols, to this year's allocations of more than \$1 billion for forest health. We are now working closely with decisionmakers and a diverse array of local stakeholders in Oregon and Washington to help shape these states' forest and climate policy, building on our experience over the past 25 years. Though "there is no one size fits all" solution, cooperation and collaboration among western states is critically important. These states face similar challenges and can learn from each other and develop shared solutions.

We have been exceptionally effective—and with your help, we can do so much more. The increased awareness of forests as a key climate solution means there's no better time to support our work. Can you make a generous contribution of \$100 today?

We are truly grateful to our loyal contributors like you. You have a special understanding of how forests and working lands fit within the larger landscape. And you support our model of innovating new incentives for conservation, building effective partnerships, and making our ideas reality.

Please make your year-end contribution today, either in the enclosed envelope or online at https://pacificforest.org/give. And please consider making Pacific Forest Trust part of your estate plans if you have not already done so. Achieving our vision of a connected forest that provides benefits for the planet for generations to come relies on your generous contribution.

With gratitude,

Laurie A. Wayburn President, Pacific Forest Trust



Donor2 Sample 2123 Mountain Drive Issaquah WA 98027-6543

Dear Donor2,

You know the importance of our forests for our climate, for wildlife, for water—and you know the increasing threats they face.

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Donor3 Sample PO Box 123 Durham NC 27708-1234

Dear Donor3,

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Laurie A. Wayburn President, Pacific Forest Trust



November 26, 2018 Donor4 Sample 5544 Elm St

Los Angeles CA 95518-7654

Dear Donor4,

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Laurie A. Wayburn President, Pacific Forest Trust



Donor5 Sample 522 SW 5th Ave Ste 725 Portland OR 97204-1111

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